EIG Opportunity Zones Coalition Conference Call
Conference Call Agenda
Thursday, January 13th, 2022
2:00 - 3:00 pm ET
Dial-in: 646-558-8656; Meeting ID: 871 2978 7337, Passcode: 011080
or https://us02web.zoom.us/j/87129787337?pwd=RFBxSHI1SFBMMnd5aHpsdmV2RXR
XQTo9

- Discussion: Year-End Fundraising Activity, Market Response to 10 Percent Step-Up Expiration & 2022 Deal Outlook

- Federal Policy Update
  - House Ways and Means Committee | Letter to Secretary Yellen on Improving OZ Oversight

- State Policy Update
  - Mississippi: House Bill 133
    - State legislator introduces a bill to align the state’s tax code with Opportunity Zones by applying the deferral or nonrecognition of gain by investment in a Qualified Opportunity Fund (QOF) in those 19 counties through Dec. 31, 2024. This change would be expanded to the entire state at the beginning of 2025.
      - Bill Text
  - Maryland: More Jobs For Marylanders Act 3.0
    - Governor Hogan announced that he plans to introduce a bill to extend the More Jobs for Marylanders program for an additional five years through 2027. The program provides tax incentives to new and existing manufacturers that locate or expand in Maryland Opportunity Zones.
      - Press Release

- Market Updates and Resources
  - Novogradac | Review of GAO's Report on OZ Data and Call for More Robust Data
  - OpportunityDb | OZ Growth Fund Launches With Focus On Innovative Start-Up Companies
  - GlobeSt | Partnership to Develop St. Petersburg Mixed-Use Project
  - Norwood News | Fordham Landing Developer Discusses $2 Billion
Mega-Development in University Heights

- **Net Lease Industry** | Open for Opportunity: Corridor attracts first wave of development
- **KPVI** | Local Bounti Issues Inaugural Corporate Sustainability Report
- **GlobeSt** | Opportunity Zone Home Price Growth Trails Rest of Nation
- **Nevada Appeal** | Lyon County Airstrip Projects Aim to Serve Private Sector, Government Clients
- **Yahoo! Finance** | Halo Entertainment Opportunity Zone Fund Seeking Accredited Investors for Real Estate & Entertainment Venues in Jackson, Mississippi
- **SmartCitiesWorld** | Scottsdale Chosen as North American Home for Sustainable Cities Programme
- **Rebusiness Online** | AMAC Breaks Ground on 203-Unit Multifamily Project in Lewisville, Texas
- **Yahoo!** | ADU OZ Fund, LLC Launches 1st Opportunity Zone Fund for Accessory Dwelling Units seeks Accredited Investors
- **Phoenix Business Journal** | International Meal-kit Company Signs Major Lease in West Valley, Could Create 800 Jobs
- **Connect Phoenix & Southwest** | Financing of $52M Goes to Solace at Cimarron Hills Construction
- **WFVX Bangor** | GO Lab secures $85 million to convert Madison mill
- **The Real Deal** | Dallas hotel REIT to buy Ritz-Carlton Reserve in Puerto Rico for $187M
- **Baltimore Business Journal** | Historic Downtown Building Eyed for Boutique Hotel Conversion After Selling at Auction
- **Baltimore Business Journal** | Local Developer Buys the Rotunda as Part of $267M Deal
- **Business Wire** | StoryBuilt and IHP Capital Partners Form $44 Million Real Estate Joint Venture
- **Do you have an upcoming OZ project or announcement? Let us know:**  
  [catherine@eig.org](mailto:catherine@eig.org)

**Next Steps**

- Next Coalition Call: Thursday, January 27th, 2:00 - 3:00 pm ET
General Updates and Resources

Upcoming OZ Events
- April 21-22: Novogradac 2022 Spring Opportunity Zones Conference, Long Beach, CA
  - Register [here](#)

Podcasts and Past Events
- [OpportunityDb](#) | PODCAST: Opportunity Zone Impact Investment Survey, with Reid Thomas
- [OpportunityDb](#) | PODCAST: How to Evaluate Opportunity Zone Deals, An OZ Pitch Day Panel
- [OpportunityDb](#) | PODCAST: Successful Opportunity Zone Investing Strategies
- [Tax Policy Center](#) | EVENT: The Prescription: Fiscal Policy for Today’s Economy with David Wessel

Opportunity Zones Clips
- [Washington Post](#) | Amazon is Building Warehouses in ‘Opportunity Zones’ that Provide Tax Breaks and Secrecy
- [WSJ](#) | Treasury Department to Spend $10 Billion to Stimulate Small Business Growth
- [Bloomberg](#) | Opportunity Zones in 2021: Taking Stock Four Years On
- [Washington Examiner](#) | Opportunity Zones Deserve Support
- [Albuquerque Business First](#) | Executive Insights: Jim Chynoweth, CBRE
- [Globe St](#) | How Government Policy Could Impact CRE in 2022