EIG Opportunity Zones Coalition Conference Call
Conference Call Agenda
Thursday, October 3, 2019
2:00 - 3:00 pm ET
Dial-in: 720-707-2699; Meeting ID: 105 081 015
or https://zoom.us/j/105081015

Coalition Portal: https://eig.org/opportunityzones/coalition; Password: EIGOZcoalition

- Recap of Meeting with Treasury, IRS
  - Issue memos attached

- Guest Speaker: Sara Gibson, Co-Founder, 20 Degrees and the Opportunity Zones Justice Accelerator
  - The Washington Post | The hard pitch: Four men who spent time in prison are now hoping to convince people to invest in them
  - WAMU | District Focuses on Breaking the Cycle of Incarceration with Entrepreneurship

- Updates from the Road
  - September 23: The Enterprise Center Kickoff Meeting, Philadelphia, PA
  - September 27: FUSE Corps Fellows Training, Washington, DC
  - September 30 - October 1: Southeastern Regional Opportunity Zone Summit, Jackson, MS
  - October 1: Maryland Opportunity Zones Conference, Ellicott City, MD

- Policy Updates
  - White House Opportunity and Revitalization Council launches national OZ website
  - IRS publishes draft Form 8997 for QOF statements, issues RFI (Deadline for comments: December 2)
  - Michigan launches statewide Opportunity Zones website
  - New Jersey launches Opportunity Zones marketplace
  - Wisconsin introduces legislation to provide additional incentives for funds with at least 90% of assets in WI OZ projects
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- Department of Commerce issues grant to boost business growth in Newton, CT’s OZs
- Department of Commerce publishes RFI on Opportunity Zones (Deadline for comments: October 18)

**Market Updates and Resources**
- EIG | Webinar: What You Need to Know about Operating Businesses and Opportunity Zones ([recording](#) and [slides](#))
- Novogradac | [Opportunity Funds raise nearly $2.5 billion to date](#)
- Press Release | [Center on Rural Innovation Launching Opportunity Zone Fund Focused on Rural Operating Businesses](#)
- PR NewsWire | [Urban Innovation Experts and Tech Luminaries Team Up to Launch Lighthouse.one - a New Opportunity Zones Marketplace to Revitalize Struggling Communities](#)
- Yahoo Finance | [40 public charter schools will receive support to open in economically distressed areas, including Opportunity Zones](#)
- KOLO | [Reno mayor announces affordable housing proposal](#)
- BisNow | [How CIM Group Plans to Spend Its $5B Opportunity Zone Fund](#)
- Jacksonville Business Journal | [New details on downtown's Armory redevelopment, an opportunity zone project](#)
- Los Angeles Business Journal | [Opportunity Zone Space Planned for South LA](#)

**Open Discussion**

**Next Steps**
- Next Coalition Call: Thursday, October 17, 2:00 - 3:00 pm EDT

_Do you have an upcoming OZ project or announcement? Let us know: [catherine@eig.org](mailto:catherine@eig.org)_
General Updates and Resources

Upcoming Opportunity Zones Events

- October 4: **QOZ State Tax Landscape: California Case Study and Path Ahead** (webinar)
- October 10: **South Carolina Opportunity Zone Summit**, Greenville, SC
- October 10: **CDFA Georgia Opportunity Zones: Driving Peach State Investment**, Atlanta, GA
- October 17: Brownfield Listing’s **Opportunity Zones Bootcamp and Pitch Competition**, Newark, NJ
- October 21: **Mastercard Inclusive Growth Summit**, Washington, DC
- October 22-25: **SOCAP 2019**, San Francisco, CA
- October 22: **CDFA Catalyzing Opportunity Zone Investments in New England**, Boston, MA
- October 22: **Opportunity Virginia Launch & Summit**, Charlottesville, VA
- October 23: **Columbus Chamber of Commerce Government Day**, Columbus, OH
- October 24-25: **Novogradac Opportunity Zones Fall Conference**, Chicago, IL
- October 30: **Connecticut Department of Economic and Community Development’s Opportunity Zones - Choose Connecticut**, New Haven, CT
- October 30: **Accelerator for America Investor Summit**, Dayton, OH
- November 12: **IMN Opportunity Zones Forum West**, Los Angeles, CA

Past Opportunity Zones Events


Key Opportunity Zones Clips

- Bloomberg | 2020 Census Could Expand Opportunity Zones Chosen for Tax Breaks
- Go Erie | Our view: Erie already on the 2020 radar
- Fortune | Opportunity Zones Aren’t a Gimmick—They’re a Legitimate Investment Option
- Forbes | How To Do Opportunity Zones Right: Tell The Whole Truth
- Million Acres | Investing in Rural Opportunity Zones
- Bangor Daily News | Company plans $31M factory at Lincoln paper mill site, will employ 100 people
- Miami Herald | This program is meant to revitalize neighborhoods. For now, it’s development as usual.
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- Crain’s Detroit Business | How Opportunity Zones work
- Hartford Business Journal | Will Opportunity Zones help low-income communities? Only time will tell
- Bisnow | Trump EDA Chief Says States Should Throw More Money Behind Opportunity Zones
- CEO World | Celebrating Hispanic Entrepreneurial Spirit: Five Resources For Small Business Owners