EIG Opportunity Zones Coalition Conference Call
Conference Call Agenda
Thursday, September 5, 2019
2:00 - 3:00 pm ET
Dial-in: 720-707-2699; Meeting ID: 105 081 015
or https://zoom.us/j/105081015

• Discussion of New York Times articles on OZs
  ○ New York Times | How a Trump Tax Break to Help Poor Communities Became a Windfall for the Rich (Jesse Drucker & Eric Lipton, 8/31/19)
  ○ New York Times | The Trump Associates Benefiting From a Tax Break for Poor Communities (David Yaffe-Bellany, 8/31/19)
  ○ New York Times | The Great Tax Break Heist (Paul Krugman, 9/2/19)

• Recap of Erie Homecoming 2019

• Next Steps on Opportunity Zones Regulations
  ○ Request for anecdotes, input on remaining priority issues

• Legislative Update

• Discussion on CRA and Opportunity Zones

• Upcoming Working Group Calls
  ○ Technical Assistance Working Group Call: Thursday, September 12, 2:00 - 3:00 pm ET
    i. Please send proposed questions and topics for discussion by COB Monday, September 9.
  ○ Affordable Housing Working Group Call: Friday, September 13, 1:00 - 2:00 pm ET

• Policy Updates
  ○ Update on California Conformity
  ○ Indiana announces 6 sites selected for its Rural Opportunity Zones Initiative in partnership with Purdue University Center for Regional Development
  ○ KLFY | Opportunity Zones web portal to feature Louisiana projects
Confidential - Please Do Not Circulate

- Alabama Political Reporter | Sewell announces $127,877 grant to support opportunity zones in the Black Belt
- The Austin Monitor | Commission proposes code change to get housing in opportunity zones
- The Grant County Beat | New Mexico offers $1 million bonus to Opportunity Zone projects

- **Market Updates and Resources**
  - Responses to the NYT Articles:
    - Jared Bernstein Blog | The NYT wrote a woefully imbalanced piece on Opportunity Zones.
    - Twitter | Ross Baird (Blueprint Local), Steve Glickman (Develop), Chris Schultz (Launch Pad), Kenan Fikri (EIG), Dennis Price (Impact Alpha)
  - EIG | Opportunity Zones Facts and Figures
  - EIG | “Erie’s Time is Now”: Erie Homecoming features Early Marks of Success in Opportunity Zones
  - EIG | Webinar - Erie: A City Comes Together to Unlock its Potential through Opportunity Zones (Recording and Slides)
  - EIG | Advocacy and Communications Webinar for Opportunity Zones Coalition (Recording and Slides)
  - The New Localism | Solving for Capacity
  - Morning Star | First Colorado Company to Receive Equity Investment Under New Opportunity Zone Guidelines
  - York Dispatch | Innovation District plan in York City receives big boost from opportunity zone
  - Boise State State Public Radio | New Twin Falls Building Will Be First Major Opportunity Zone Project In Idaho
  - Las Vegas Sun | Las Vegas council approves financing for major affordable housing project
  - PRWeb | New Behavioral Health Hospital Coming to Downtown Phoenix Opportunity Zone
  - ImpactAlpha | Investments in ‘people and places’ start to demonstrate impact in Opportunity Zones

- **Open Discussion**

- **Next Steps**
  - Technical Assistance Working Group Call: Thursday, September 12, 2:00 - 3:00 pm EDT
Confidential - Please Do Not Circulate

- Affordable Housing Working Group Call: Friday, September 13, 1:00 - 2:00 pm EDT
- Next Coalition Call: Thursday, September 19, 2:00 - 3:00 pm EDT
General Updates and Resources

Upcoming Opportunity Zones Events

- September 16-18: National Association of Local Housing Finance Agencies Legislative Conference, Washington, DC
- September 19: IMN Opportunity Zones Forum West, Chicago, IL
- October 1: Maryland Opportunity Zones Conference, Ellicott City, MD
- October 17: Brownfield Listing’s Opportunity Zones Bootcamp and Pitch Competition, Newark, NJ
- October 22-25: SOCAP 2019, San Francisco, CA
- October 23: Columbus Chamber of Commerce Government Day, Columbus, OH
- October 24-25: Novogradac Opportunity Zones Fall Conference, Chicago, IL
- November 12: IMN Opportunity Zones Forum West, Los Angeles, CA

Past Opportunity Zones Events

- August 9: Opportunity Zones Expo, New York, NY
- August 12: Opportunity Zones Expo, Chicago, IL
- August 13: Bisnow LA Opportunity Zones, Los Angeles, CA
- August 19-20: Erie Homecoming, Erie, PA
- August 27: EIG Webinar: One Year In - Lessons from Erie’s Opportunity Zones Strategy

Key Opportunity Zones Clips

- ImpactAlpha | Opportunity Zone skeptics and advocates can unite around mandatory impact reporting
- ImpactAlpha | The Opportunity Zones glass may not yet be half full, but it’s too early to call it empty
- Forbes | How Opportunity Zones Are Helping AI Startups Thrive in Low-Income Communities
- Forbes | An Unlikely Alliance: Key Figures In The Opportunity Zone Landscape
- Business Insider | Trump’s tax cuts were mostly a big waste of money, but they also included one idea that just might help rebuild forgotten parts of America
- Bloomberg Tax | California Governor Renews Push for Opportunity Zones
- AZBigMedia | Affordable housing coming to Downtown Phoenix opportunity zones
- GreenBiz | Opportunity zones could provide major boost for clean energy, sustainable development
- GlobeSt | Colorado Co. Makes First Opportunity Zone Equity Investment